



# AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA  
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

Unecops Technologies Ltd

## CAMPUS RECRUITMENT – For 2023 Passing Out Batch

Last Date to Register – 20<sup>th</sup> September 2023, 6 PM

<b>Company</b>	Unecops Technologies Ltd
<b>Website</b>	<a href="#">Unecops - A Business Enterprise IT Solution Services Provider</a>
<b>Batch</b>	2023
<b>Date of Campus</b>	<b>21<sup>st</sup> September 2023</b>
<b>Job Title</b>	Business Development and strategy
<b>Eligible Branches</b>	B/tech (CSE/IT/Chemical & Electrical), BBA, MBA
<b>Eligibility Criteria</b>	No Eligibility Criteria
<b>Full Time Employment</b>	Fulltime
<b>Joining Date</b>	<b>Immediate</b>
<b>Required</b>	The person joining this profile will be responsible for Client Interactions, Proposal, Quotations, Power Purchase Agreements, Negotiations and Marketing events that will be associated to highlight our presence in the market. A bit of Research is also required to gather insights and understand the new and upcoming markets, overlooking the BD team and integrating the CRM along with analytics of the outreach. Interacting with various Channel Partners and making sure we are always present in front of our customers. The idea is to reduce the turnaround time and working on the quality of our Marketing collaterals, so diligently working with the designers so that our brand aesthetics are taken care of. Being the face of the company and representing the organization in events and meetings, this role is a fantastic opportunity for someone who is dynamic and wants to grow with the market. Someone who is a go Geter and is a problem solver would be the best fit for this role.
<b>Recruitment Process</b>	Physical Interviews at company premises
<b>PKG</b>	4-6 LPA
<b>Location</b>	Noida
<b>How to Apply?</b>	<b>Share your resumes at <a href="mailto:skhanna2@amity.edu">skhanna2@amity.edu</a></b>

My Best Wishes are with you!

Anjani Kumar Bhatnagar  
Dy. Director- Amity Technical Placement Centre  
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