



# AMITY TECHNICAL PLACEMENT CENTRE

Company Name	DSP Asset Managers
Registration Period Start Date	2023-10-06
Registration Period End Date	2023-10-07
About Company	<p>The DSP Group, headed by Mr. Hemendra Kothari, is one of the oldest financial services firms in India with a track record of close to 160 years. The DSP Group commenced its stock broking business in the 1860s and the family behind the group has been very influential in the growth and professionalization of capital markets and the money management business in India. In fact, the family behind the DSP Group was one of the founding members of the Bombay Stock Exchange in 1875.</p>
Website	<a href="https://www.dspim.com/">https://www.dspim.com/</a>
Date Of Campus	2023-10-23
Venue	Virtual
Joining	2024-02-05
Job Title	Management Trainee - Relationship Manager
Employment Type	Full Time
Eligible Degree	
Eligible Branches	MBA (Sales & Marketing & Finance)
Eligible Criteria	No % Criteria
Roles & Responsibility	<ul style="list-style-type: none"><li>• Develop good understanding of mutual funds and financial markets</li><li>• Provide commentary on financial markets trends and their impact on investments in different asset classes (equity and fixed income)</li><li>• Develop and maintain relationship with retail clients that will generate future sales and repeat business</li><li>• Assist the team leader/reporting manager in executing sales plans and meet the set targets</li><li>• Assist the team leader/reporting</li></ul>

	manager in making presentations • Refer client feedback & co
Service Agreement, If Any	NA
Other Skill	<ul style="list-style-type: none"> <li>• Relationship building skills</li> <li>• Articulation and Presentation</li> <li>• Good Knowledge of Microsoft Office</li> <li>• Good understanding of Financial Markets</li> <li>• High on Energy.</li> <li>Exhibits Passion</li> <li>• Self-starter</li> </ul>
Package	7LPA [6LPA – Fixed & 1LPA – Performance]
Location	PAN INDIA
Recruitment Process	<ul style="list-style-type: none"> <li>• Assessment to evaluate knowledge of Financial Marketing and Mutual Funds</li> <li>• Group Discussion</li> <li>• In-depth interviews</li> </ul>
How to Apply	Login to Amizone and go to the respective company in the placement tab and click on the “Apply” button to register.
Representative from ATPC(For any Guidance/ Query)	Ms Smita Gupta (sgupta13@amity.edu)
	<a href="#">[Click Here To Apply]</a>

Best Wishes

Anjani Kumar Bhatnagar

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