



# AMITY TECHNICAL PLACEMENT CENTRE

Company Name	FarEye
Registration Period Start Date	2023-05-22
Registration Period End Date	2023-05-28
About Company	FarEye was founded on the premise of making deliveries better for everyone throughout the delivery value chain. We simplify last-mile logistics, ensuring deliveries are made on-time, every time.
Website	<a href="http://www.getfareye.com">www.getfareye.com</a>
Date Of Campus	2023-05-29
Venue	Virtual
Joining	2023-06-05
Job Title	Business development representative
Employment Type	Internship cum PPO (Basis Performance)
Eligible Degree	
Eligible Branches	MBA (Sales & Marketing)
Eligible Criteria	MBA (Sales & Marketing)
Roles & Responsibility	Evangelize the FarEye solution into target markets, potential customers, and prospects to build broad awareness of the solution capabilities and existence. • Create and manage Go to Market strategy. • Team with Account Executives to evangelize the FarEye solution into target markets, potential customers and prospects to build broad awareness of the solution capabilities and existence. • Generate leads for Account Executives, nurture them, and curate the engagement towards building a qualified pi
Service Aggrement, If Any	NA.

Other Skill	<ul style="list-style-type: none"> <li>• Intellectual curiosity and desire to learn the FarEye solutions, and how the solutions will provide value to each prospect a) communicate our approach to customers and b) ensure that FarEye pursues targets that are appropriate for FarEye</li> <li>• Consistently generating leads and meeting/exceeding qualified pipeline generation quotas</li> <li>• Knowledge of tools such as Hubspot, Salesforce, 6Sense, ZoomInfo, Hoovers, etc.</li> </ul>
Package	Best as per Industry
Location	Noida
Recruitment Process	PPT. Online Test. Interviews
How to Apply	Login to Amizone and go to the respective company in the placement tab and click on the "Apply" button to register.
Representative from ATPC(For any Guidance/ Query)	Ms Smita Gupta (sgupta13@amity.edu)
	<a href="#">[Click Here To Apply]</a>

Best Wishes

Anjani Kumar Bhatnagar

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